The London Company

# SMID Cap

Q3 2026

## Unconventional Quality. Enduring Value.

### An Elevated Approach Built on Downside Protection

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Founder, Chairman, CIO, Co-Lead Portfolio Manager

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Co-Lead Portfolio Manager

### About The London Company

- Employee-owned firm founded in 1994
- $30B assets under advisement*
- Singular process for all strategies
  - Driven by a fundamental quality-value approach
- We invest in our portfolios alongside our clients

### A Differentiated Investment Process

Our process focuses on protecting in down markets to deliver meaningful excess returns and lower levels of volatility over full market cycles.

- **High-Quality Companies:** sustainably high and improving returns on capital and strong balance sheets
- **Balance Sheet Optimization:** a novel approach to valuation that limits forecast risk inherent in growth projections
- **Focused Portfolio Construction** solves the problem of over-diversification: 25-35 high conviction stocks
- **Sell Discipline** seeks to avoid large losses to maximize return

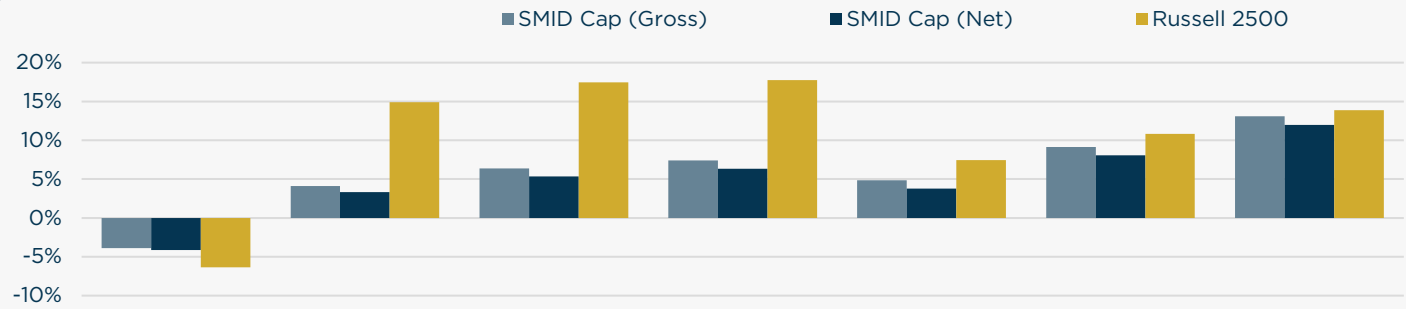
### Portfolio Characteristics

| | SMID Cap | R2500 |
|---|---|---|
| Pre-tax ROC (3yr. Avg %) | 15.3 | 7.7 |
| Net Debt/EBITDA | 2.2x | 3.5x |
| Enterprise Value/EBITDA | 14.0x | 13.9x |
| Number of Holdings | 27 | 2,486 |
| Active Share | 97.8 | — |
| Weighted Avg. Mkt. Cap ($B) | 10.0 | 8.6 |
| Median Mkt. Cap ($B) | 7.9 | 1.7 |
| Dividend Yield (%) | 0.8 | 1.4 |
| Annual Turnover (5yr. Avg %) | 15.8 | — |

Source: FactSet

### Annualized Returns (since inception 3/31/2009)

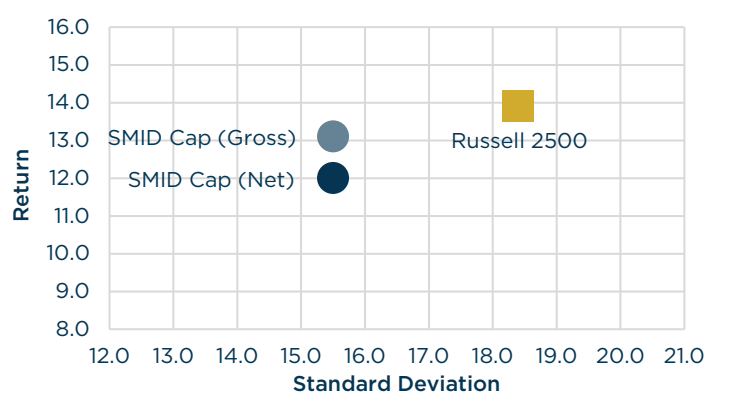
As of 9/30/2026




| | QTD | YTD | 1Y | 3Y | 5Y | 10Y | ITD |
|---|---|---|---|---|---|---|---|
| SMID Cap (Gross) | -3.9% | 4.1% | 6.4% | 7.4% | 4.8% | 9.1% | 13.1% |
| SMID Cap (Net) | -4.1% | 3.3% | 5.3% | 6.3% | 3.8% | 8.1% | 12.0% |
| Russell 2500 | -6.4% | 14.9% | 17.5% | 17.7% | 7.5% | 10.8% | 13.9% |

*Includes Model Assets of $20.7B as of 9/30/2026. Subject to change.
Performance is preliminary. Subject to change. Performance results shown should, under no circumstances, be construed as an indication of future performance. Net of fee returns are calculated net of a model management fee of 1.00%. Please see the disclosure notes found on the last page.

## Risk/Return Analysis




Source: eVestment, Since Inception 3/31/2009

## Return & Risk Characteristics

| | SMID Cap (Gross) | SMID Cap (Net) | Russell 2500 |
|---|---|---|---|
| Down Market Capture (%) | 76.0 | 77.7 | — |
| Up Market Capture (%) | 76.6 | 74.3 | — |
| Cumulative Return (%) | 762.6 | 624.7 | 871.4 |
| Sharpe Ratio | 0.75 | 0.68 | 0.68 |
| Standard Deviation | 15.5 | 15.5 | 18.4 |
| Alpha | 2.2 | 1.2 | — |
| Beta | 0.8 | 0.8 | 1.0 |

Source: eVestment, Composite Data, Since Inception 3/31/2009

## Sector Weightings (%)

| | SMID Cap | R2500 |
|---|---|---|
| Communication Services | 0.0 | 2.2 |
| Consumer Discretionary | 16.9 | 9.9 |
| Consumer Staples | 6.9 | 3.2 |
| Energy | 0.0 | 4.2 |
| Financials | 16.2 | 16.8 |
| Health Care | 4.2 | 15.1 |
| Industrials | 18.8 | 18.4 |
| Information Technology | 23.2 | 15.9 |
| Materials | 7.9 | 5.3 |
| Real Estate | 2.6 | 6.0 |
| Utilities | 0.0 | 2.9 |
| Cash | 3.2 | 0.0 |

Source: FactSet.
Sector weightings may not add to 100% due to rounding.

## Top Ten Holdings (%)

| Holding | Symbol | Weighting |
|---|---|---|
| AerCap Holdings | AER | 7.0 |
| Entegris, Inc. | ENTG | 6.3 |
| White Mountains Insurance Group Ltd | WTM | 5.5 |
| Qualys, Inc. | QLYS | 5.2 |
| Murphy USA, Inc. | MUSA | 4.9 |
| Zebra Technologies Corporation | ZBRA | 4.8 |
| NewMarket Corporation | NEU | 4.5 |
| Hanover Insurance Group, Inc. | THG | 4.4 |
| Armstrong World Industries, Inc. | AWI | 4.1 |
| Churchill Downs Incorporated | CHDN | 4.1 |
| **Total** | | **50.9** |

Individual security weightings shown may not add to the Total due to rounding.

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## Disclosure Notes

The London Company's performances are size weighted and annualized based on calculations for the period ending September 30, 2026. The characteristics discussed herein relate to a representative account, and not every client's account will have these exact characteristics. As London manages its client portfolios according to each client's specific investment needs and circumstances, London cannot affirm that the characteristics of the account shown are similar to all accounts participating in the strategy. This is due in part to the timing of trades by the Advisor, market conditions, cash availability, and the timing of client deposits and withdrawals. Therefore, prospective clients should not assume that similar performance results to those shown would have been achieved for their accounts had they been invested in the strategy during the period. None of the information contained herein should be construed as an offer to buy or sell securities, or as investment recommendations.

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**Composite Creation/Inception Date:** March 31, 2009

**Composite Definition:** The Small-Mid Cap strategy is an extension of our Small Cap strategy with weighted market capitalization higher than our Small Cap portfolio, and is within the market capitalization ranges of the major domestic small to mid-cap indices. Accounts in this product composite are fully discretionary taxable and tax-exempt portfolios with a minimum of $100,000 in assets. The product is measured against the Russell 2500 Index and has a creation and inception date of March 31, 2009. There is no use of leverage, derivatives or short positions. All actual fee-paying discretionary portfolios are included in one or more composites that have been managed for a full calendar quarter with limited restrictions and similar objectives. As of July 1, 2022 The London Company redefined the composites to exclude dual contract relationships and any potentially bundled fee scenarios. This policy is not retroactive, but will continue to apply going forward.

**Benchmark Description:** Primary: Russell 2500 Index measures the performance of the small to mid-cap segment of the U.S. equity universe, commonly referred to as "smid" cap. Russell 2500 is a subset of the Russell 3000 Index. It includes approximately 2500 of the smallest securities based on a combination of their market cap and current index membership. Secondary: Russell 2500 Value Index measures the performance of the small to mid-cap segment of the U.S equity universe. It includes those Russell 2500 Index companies with lower price-to-book ratios and lower forecasted growth values. Benchmark returns are not covered by the report of independent verifiers.

**Performance and Fees:** Gross of fee returns are calculated gross of management and custodian fees and net of transaction costs. Net of fee returns are calculated net of an annual model fee of 1.00% and transaction cost and gross of custodian and other fees. The 1.00% model London Company management fee applied is the highest tier of the current composite fee schedule. This fee is applied monthly to the gross return at 1/12th the annual rate, which is 0.0833% per month. Actual investment advisory fees incurred by clients may vary. Returns may be net of miscellaneous fund expenses. The gross figures do not reflect the deduction of investment advisory fees. Returns are calculated and stated in U.S. dollars. Prior to April 1, 2024 returns are calculated gross of withholding taxes on foreign dividends and interest. Starting April 1, 2024, performance is calculated net or gross of foreign withholding taxes on dividends and interest income dependent on custodian data. Dividends are reinvested. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

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