

THE LONDON COMPANY

INVESTMENT COUNSEL

The London Company is pleased to be recognized as **one of the top 10** performing separate account managers by **Pensions & Investments** for the 1 and 5 year periods ending March 31, 2012.

AS PUBLISHED MAY 14, 2012 [P&I RANKINGS](#)

US Large Value

1 Year

#2 ranked Large Cap Core Strategy

Gross Return: 18.44%

Net Return: 17.84%

1 Year

#3 ranked Income/Equity Strategy

Gross Return: 17.09%

Net Return: 16.36%

5 Years

#8 ranked Large Cap Core Strategy

Gross Return: 6.31%

Net Return: 5.76%

US Small Blend¹

1 Year

#2 ranked Small Cap Core Value Strategy

Gross Return: 13.98%

Net Return: 13.37%

5 Years

#10 ranked Small Cap Core Value Strategy

Gross Return: 8.17%

Net Return: 7.57%

US Mid Cap Blend

1 Year

#2 ranked Small-Mid Core Value Strategy

Gross Return: 14.54%

Net Return: 13.80%

About The London Company: The London Company is a registered investment advisor based in Richmond, Virginia. The firm specializes in equity, income equity, and small cap portfolio management services, managing \$3.2 billion in assets for institutional and high net worth individuals. The investment team has more than three decades of experience in managing a conservative investment process, focused on producing a consistent performance record with relatively low downside risk. For more information about The London Company, please visit www.tlccadvisory.com.

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Past performance is not an indicator of future results. More information about the advisor, including its investment strategies and objectives can be found by visiting www.Tlccadvisory.com. Performance is calculated gross and net of all fees and brokerage commissions and includes the reinvestment of income. Gross returns do not reflect the reduction of advisory fees which will reduce performance. More information about our investment advisory fees is described in Part 2 of our Form ADV which is available upon request. Performance information is based on composite performance. Individual account performance may vary.

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